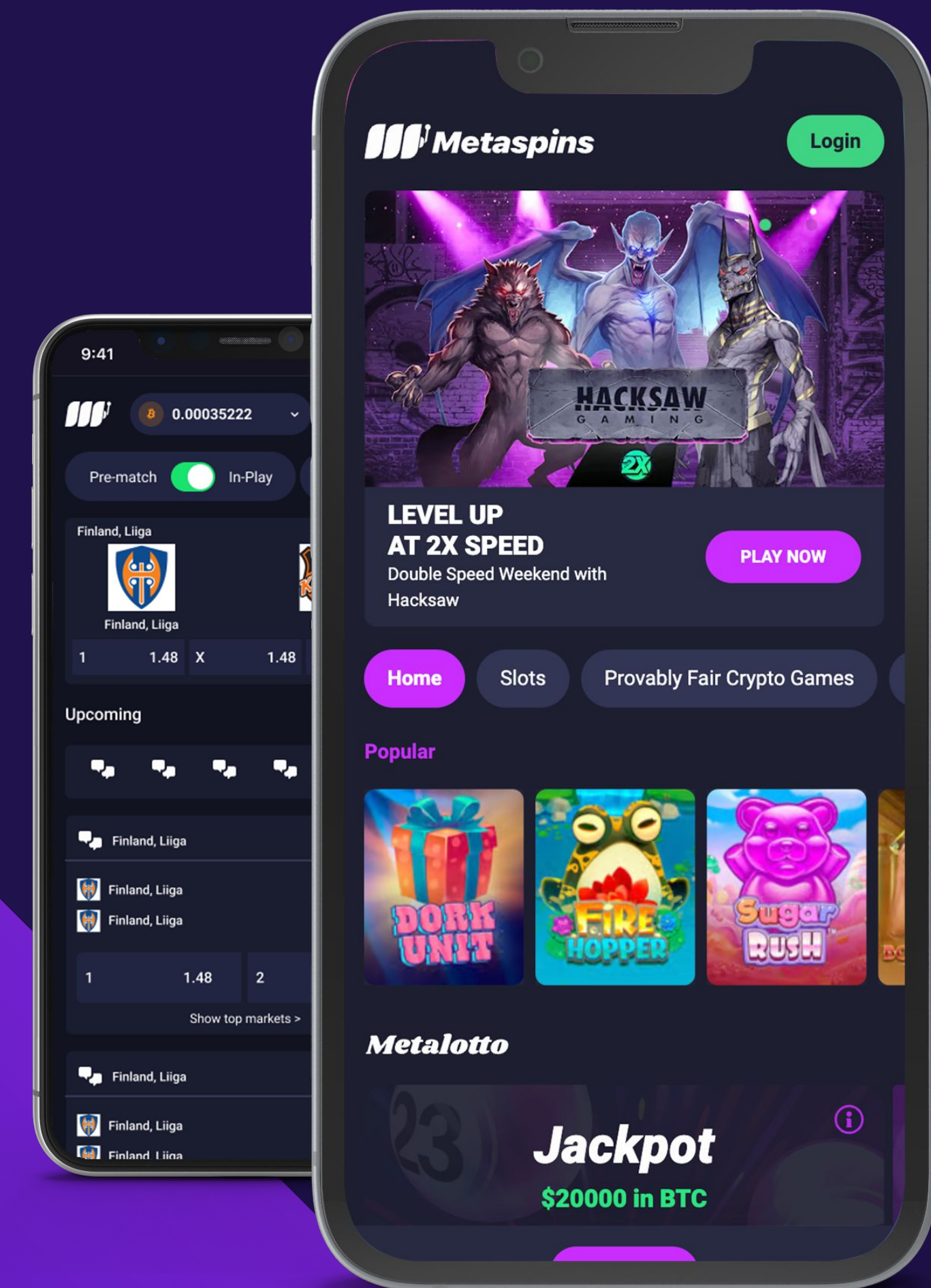


 **Metaspins**



Metaspins.com

- A new hero in the remote crypto space.
- The most experienced growth maximising team.
- An unrivaled product experience in emerging markets.
- One stop shop for most popular verticals; Casino, Sportsbook and bespoke Lottery



Metaspins.com



Unique

Running on an inhouse frontend solution supported by unique gamification..



Solid partnership

Partnered with tier-1 Platform, Game Providers & Marketing sources.



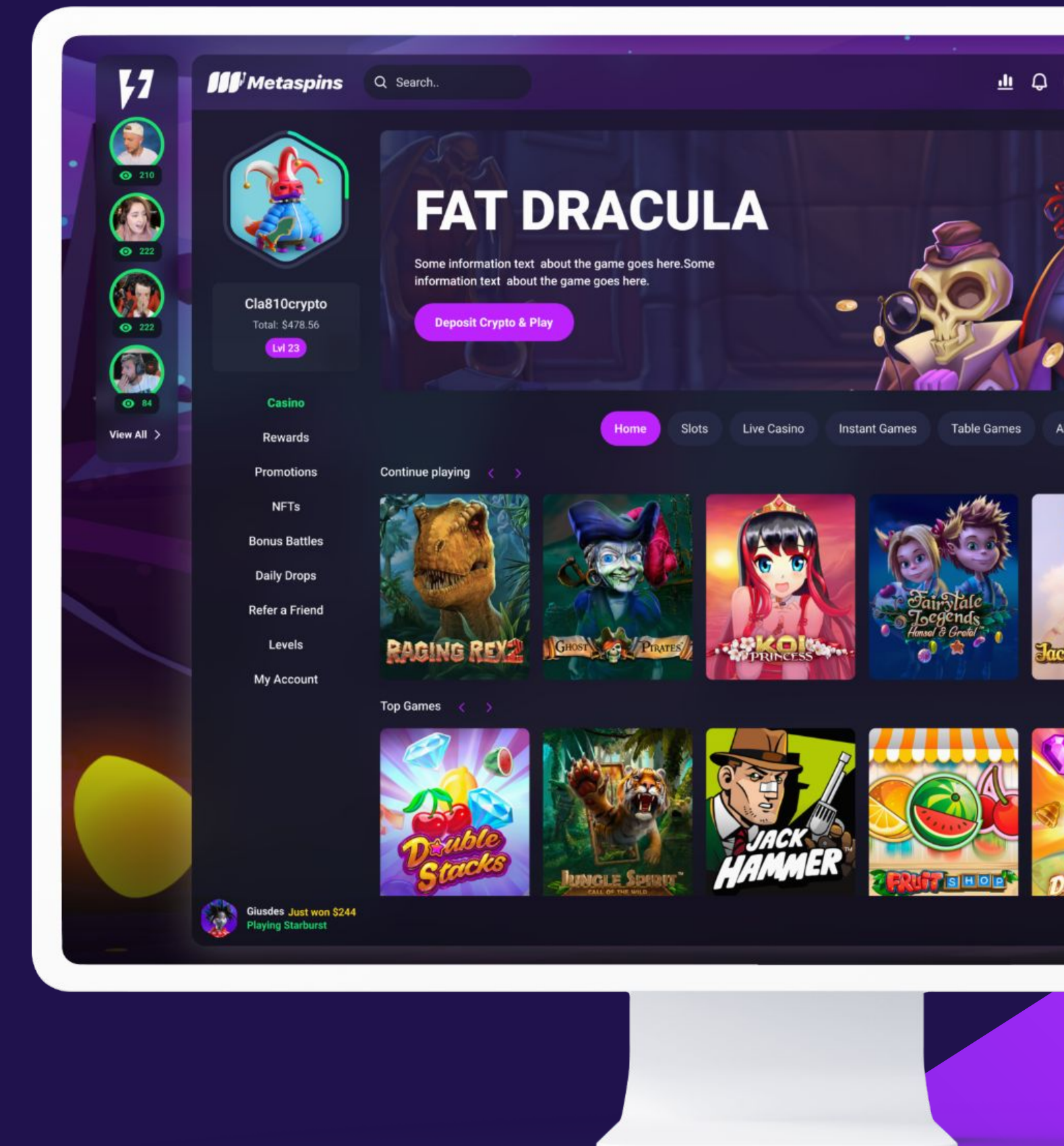
Tested

Product tried and tested, with +1.5years successfully operating in the crypto space.



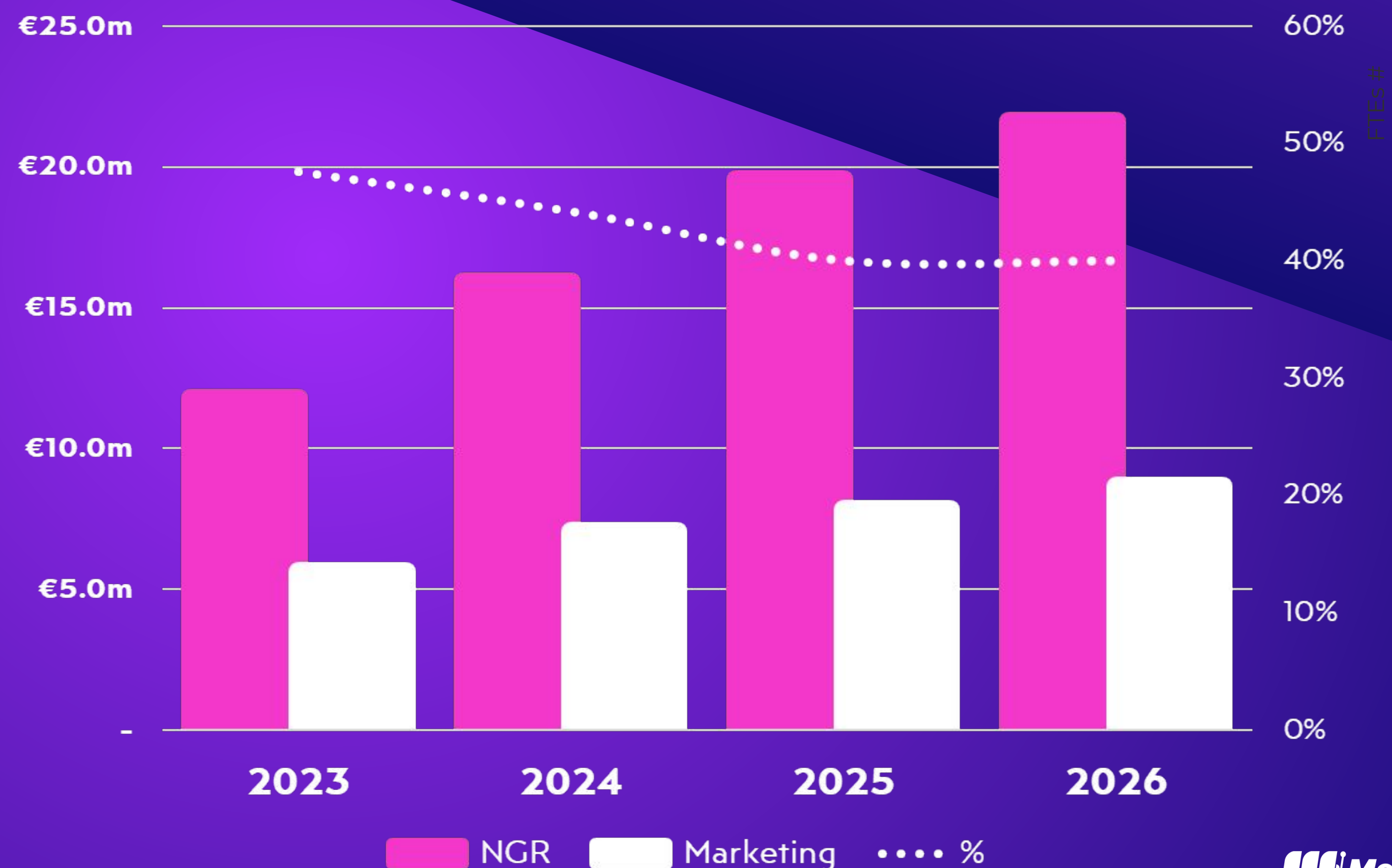
Experience

Supported by Xtended Gaming. B2B Service with 10+ years experienced team in the industry



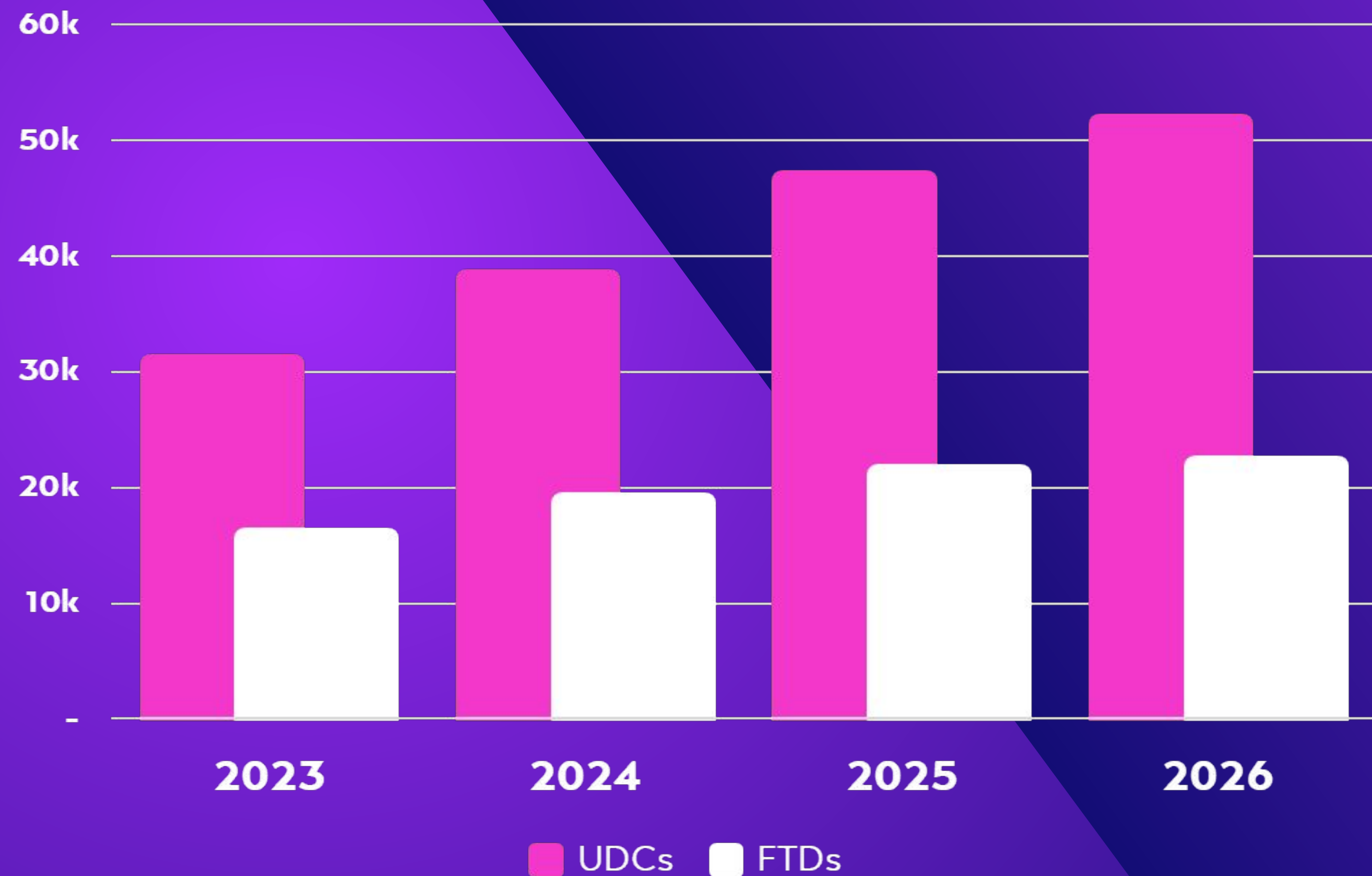
4 year performance

- Consistent growth with achieving €12m in revenues in first year.
- Aggressive marketing to accelerate revenue growth
- Premium SEO listings & PPC Sources.
- Marketing spend to drop to 40% of NGR by 2025



Acquisition

- Premium Crypto SEO listings & PPC Sources.
- +30k unique depositing customers in YR1
- +15k plus in first time depositors in YR1
- Consistent year on year growth.
- +28% month 1 retention.



Financials

	YEAR 1	YEAR 2	YEAR 3	YEAR 4
First time depositors (#)	15,600	18,600	21,000	22,000
<i>Average revenue per user (€)</i>	380	420	420	420
Net Gaming Revenue (€)	11,800,000	15,900,000	19,500,000	21,600,000
Cost of Sales	(1,800,000)	(3,300,000)	(4,100,000)	(4,500,000)
GROSS PROFIT	10,00,000	12,600,000	15,400,000	17,100,000
<i>Gross Profit Margin %</i>	85%	79%	79%	79%
Expenses				
Marketing & Acquisition	(5,600,000)	(7,000,000)	(7,800,000)	(8,600,000)
<i>Marketing cost margin %</i>	48%	44%	40%	40%
People & other expenses	(2,400,000)	(3,000,000)	(4,100,000)	(4,500,000)
TOTAL EXPENSES	(8,000,000)	(10,000,000)	(11,900,000)	(13,100,000)
EBITDA	2,000,000	2,600,000	3,500,000	4,000,000

Risk Management



Investigation software connecting more than 1 billion cryptocurrency addresses to real-world entities. Verifying legitimacy of funds by monitoring stolen funds movements. with more than 1 billion



Real-time fraud checks on 90+ digital and social platforms, helping us better understand who our customers are, while catching fraudsters before they can harm our business.



AI-Driven identity verification tool all available in a single dashboard. Verifying users, businesses or transactions including Sanctions & PEP check, all while managing cases and deterring fraud.

Softswiss

- Excellent infrastructure for remote regulated markets
- Biggest games offer in the industry
- Bespoke Sportsbook solution

